## **Balance Sheet - EOM current vs FYE prior variance**

Ocean Avenue Association As at 30 November 2024 Accrual Basis

Account	11/30/24	6/30/24	\$ incr / (decr)	% incr / (decr)
Assets				
Current Assets				
Cash and Cash Equivalents	79,532	283,348	(203,817)	-72%
Assessment Receivable	464,185	88,736	375,449	423%
Accounts & Grants Receivable	26,044	42,544	(16,500)	-39%
Prepaid and deposits	5,406	7,156	(1,751)	-24%
Total Current Assets	575,166	421,785	153,381	36%
Total Assets	575,166	421,785	153,381	36%
Liabilities and Net Assets Liabilities				
Liabilities Current Liabilities	66 161	74.062	(7 001)	110/
Liabilities	66,161 288,413	74,062 76,483	(7,901) 211,930	-11% 277%
Liabilities Current Liabilities Accounts Payable	, -		• • •	
Liabilities Current Liabilities Accounts Payable Unearned Revenue	288,413	76,483	211,930	277%
Liabilities Current Liabilities Accounts Payable Unearned Revenue 2050 Chase Visa 2678	288,413 3,474	76,483 2,884	211,930 590	277% 20%
Liabilities Current Liabilities Accounts Payable Unearned Revenue 2050 Chase Visa 2678 Total Current Liabilities	288,413 3,474 <b>358,048</b>	76,483 2,884 <b>153,429</b>	211,930 590 <b>204,619</b>	277% 20% <b>133%</b>

# **Balance Sheet - EOM current vs EOM prior yr variance**

Ocean Avenue Association As of November 30, 2024 Accrual Basis

Account	11/30/24	11/30/23	\$ incr / (decr)	% incr / (decr)
Assets				
Current Assets				
Cash and Cash Equivalents	79,532	171,140	(91,609)	-54%
Assessment Receivable	464,185	424,718	39,467	9%
Accounts & Grants Receivable	26,044	130,006	(103,962)	-80%
Prepaid and deposits	5,406	3,312	2,094	63%
Total Current Assets	575,166	729,176	(154,009)	-21%
Total Assets	575,166	729,176	(154,009)	-21%
Liabilities and Net Assets Liabilities Current Liabilities				
Liabilities Current Liabilities	66 161	92 690	(26 529)	-29%
Liabilities	66,161 288,413	92,690 349.102	(26,529) (60,689)	-29% -17%
Liabilities Current Liabilities Accounts Payable	, -	- ,	(26,529) (60,689) 1,244	-17%
Liabilities Current Liabilities Accounts Payable Unearned Revenue	288,413	349,102	(60,689)	-17% 56%
Liabilities Current Liabilities Accounts Payable Unearned Revenue 2050 Chase Visa 2678	288,413 3,474	349,102 2,231	(60,689) 1,244	-17% 56% <b>-19%</b>
Liabilities Current Liabilities Accounts Payable Unearned Revenue 2050 Chase Visa 2678 Total Current Liabilities	288,413 3,474 <b>358,048</b>	349,102 2,231 <b>444,022</b>	(60,689) 1,244 <b>(85,974)</b>	-17% 56%

#### **Income Statement EOM AvB variance**

Ocean Avenue Association For the month ended 30 November 2024 Accrual Basis

Account	Nov 2024 Actual	Nov 2024 Budget	\$ over / (under)	% over / (under)	
Income					
Assessments	31,287	31,460	(173)	-1%	
Grants	3,829	14,833	(11,004)	-74%	
Total Income	35,117	46,293	(11,176)	-24%	
Gross Profit	35,117	46,293	(11,176)	-24%	
Operating Expenses					
Lobbying expense	0	25	(25)	-100%	
Compensation, benefits, taxes, insurance	15,834	16,345	(511)	-3%	
Professional Services	16,927	23,933	(7,006)	-29%	
Facilities and occupancy	3,100	2,992	108	4%	
Utilities	323	416	(93)	-22%	
Equipment, uniforms, supplies	922	1,171	(249)	-21%	
Travel, lodging, meals, conferences	94	791	(697)	-88%	
Office Expenses	1,714	691	1,023	148%	
Total Operating Expenses	38,914	46,364	(7,450)	-16%	
Operating Income	(3,797)	(71)	(3,726)	-5248%	
Net Income	(3,797)	(71)	(3,726)	-5248%	

#### **Income Statement - YTD AvB variance**

Ocean Avenue Association For the 5 months ended November 30, 2024 Accrual Basis

Account	YTD 11/30/24 Actual	YTD 11/30/24 Budget	\$ over / (under)	% over / (under)
Income				
Assessments	156,437	157,300	(863)	-1%
Grants	52,137	74,165	(22,028)	-30%
4985 Other Revenue	319	0	319	0%
Total Income	208,893	231,465	(22,572)	-10%
Cost of Goods Sold				
CODBTD Special Event: Food	1,562	0	1,562	0%
Total Cost of Goods Sold	1,562	0	1,562	0%
Gross Profit	207,332	231,465	(24,133)	-10%
Operating Expenses 5000 Uncategorized transactions	438	0	438	0%
Lobbying expense	0	125	(125)	-100% 9%
Compensation, benefits, taxes, insurance Professional Services	89,454 128,882	81,725 119,665	7,729 9,217	8%
Facilities and occupancy	20.987	14,960	6.027	40%
Utilities	3,383	2,080	1,303	63%
Equipment, uniforms, supplies	4,757	5,855	(1,098)	-19%
Travel, lodging, meals, conferences	1.744	3,955	(2,211)	-56%
Conferences and training	950	0	950	0%
Office Expenses	7.975	3.455	4,520	131%
Total Operating Expenses	258,570	231,820	26,750	12%
Operating Income	(51,238)	(355)	(50,883)	-14333%
Net Income	(51,238)	(355)	(50,883)	-14333%

### Income Statement - YTD 3-yr comp

Ocean Avenue Association For the 5 months ended 30 November 2024 Accrual Basis

		Jul-Nov 2023	Jul-Nov 2022
Income			
4010 Assessment revenue	156,437	153,208	148,272
4210 Grant revenue	50,642	130,341	50,405
4310 Special Event: Tickets	1,496	3,183	00,100
4985 Other Revenue	319	0	0
Total Income	208,893	286,733	198,677
Cost of Goods Sold			
CODBTD Special Event: Food	1,562	3,838	0
Total Cost of Goods Sold	1,562	3,838	0
Gross Profit	207,332	282,895	198,677
Operating Expenses			
Operating Expenses 5000 Uncategorized transactions	438	0	0
5050 Grant expense paid to another 501C3	0	10,000	10,000
5110 Compensation current officers, directors, key - EE	0	0,000	16,803
5111 Compensation current officers, directors, key - Contractor	0	0	13,738
5130 Compensation staff	65,621	62,112	24,286
5134 Compensation HOLIDAY	1,865	2,348	0
5135 Compensation OT	1,154	720	0
5136 Compensation SICK	980	487	0
5210 Retirement plan contributions	2,325	1,675	1,087
5260 Employee benefits	3,694	3,291	1,467
5270 Employee PTO & Vacation	890	903	0
5320 Payroll taxes	5,102	4,890	3,262
5410 Workers compensation insurance	6,484	6,506	355
6020 Advertising and marketing	9,135	12,033	220
6050 Awards and Gifts	0	54	0
6120 Bank fees and credit card processing	510	855	0
6210 Cleaning and janitorial	5,613	0	0
6240 Conferences conventions and meetings	950	2,625	0
6310 Dues and subscriptions	80	545	1,675
6390 Equipment and tools	43	1,350	0
6410 Equipment Rental	972	0	5,868
6430 Insurance	1,341 250	1,437	736
6510 Licenses and fees	1,744	250	187
6620 Meals	3,568	1,904 771	838 6,738
6680 Postage, printing & copies 6710 Professional services accounting	10,525	10,905	9,150
6742 Professional services accounting	53,447	63,861	3,450
6760 Professional services legal	0	03,001	767
6780 Professional services payroll processing	1,183	732	1,273
6785 Professional services performers & artists	3,324	294	1,298
6793 Professional services street cleaning	0	0	51,582
6795 Professional services street pressure washing	31,375	23,295	0
6798 Professional services landscaping	19,894	22,401	11,594
7010 Rent	10,000	9,250	0
7050 Repairs and maintenance	5,374	33,060	0
7120 Software and SaaS subscriptions	3,567	2,544	1,014
7160 Supplies	3,137	2,504	610
7220 Travel Lyft, Uber, taxi, cab	0	112	0
7260 Travel transportation and lodging	0	5,938	0
7390 Uniforms, gloves, footwear, safety & rain gear	605	0	0
7410 Utilities garbage and recycling	457	576	0
7430 Utilities gas and electricity	2,243	299	0
7460 Utilities telephone and internet	420	540	0
7490 Utilities water Total Operating Expenses	264 <b>258,570</b>	229 <b>291,295</b>	0 <b>167,999</b>
Operating Income	(51,238)	(8,400)	30,678
Net Income	(51,238)	(8,400)	30,678

#### **Assessment Receivable**

Ocean Avenue Association As at 30 November 2024 Accrual Basis

30 Nov 2024 30 Nov 2023 \$ incr / (decr) % incr / (decr)

Assessment Receivable				
1122 Assessment receivable FY22	28,038	28,038	0	0%
1123 Assessment receivable FY23	27,240	30,034	(2,794)	-9%
1124 Assessment receivable FY24	33,458	366,645	(333,187)	-91%
1125 Assessment receivable FY25	375,449	0	375,449	0%
Total Assessment Receivable	464,185	424,718	39,467	9%