## Balance Sheet - EOY current yr vs. EOY prior yr variance

Ocean Avenue Association As of June 30, 2024 and June 30, 2023 Accrual Basis

| Account                          | 6/30/24 | 6/30/23 | \$ incr /<br>(decr) | % incr /<br>(decr) |
|----------------------------------|---------|---------|---------------------|--------------------|
| Assets                           |         |         |                     |                    |
| Current Assets                   |         |         |                     |                    |
| Cash and Cash Equivalents        | 286,523 | 272,946 | 13,577              | 5%                 |
| Assessment Receivable            | 88,736  | 59,075  | 29,661              | 50%                |
| Accounts & Grants Receivable     | 42,544  | 90,956  | (48,412)            | -53%               |
| Prepaid and deposits             | 12,584  | 4,748   | 7,835               | 165%               |
| Total Current Assets             | 430,387 | 427,726 | 2,661               | 1%                 |
| Total Assets                     | 430,387 | 427,726 | 2,661               | 1%                 |
| Liabilities and Net Assets       |         |         |                     |                    |
| Current Liabilities              | 70.007  | 04 755  | (45,700)            | 470/               |
| Accounts Payable                 | 78,987  | 94,755  | (15,768)            | -17%               |
| Unearned Revenue                 | 76,483  | 38,629  | 37,854              | 98%                |
| 2050 Chase Visa 2678             | 2,884   | 789     | 2,095               | 266%               |
| Total Current Liabilities        | 158,354 | 134,172 | 24,181              | 18%                |
| Total Liabilities                | 158,354 | 134,172 | 24,181              | 18%                |
| Net Assets                       | 272,033 | 293,554 | (21,520)            | -7%                |
| Total Liabilities and Net Assets | 430,387 | 427,726 | 2,661               | 1%                 |

Unaudited - No assurance is provided on these financial statements.

## Income Statement - FYE 2-yr variance

Ocean Avenue Association For the years ended June 30, 2024 and June 30, 2023 Accrual Basis

| Account                                  | FY24<br>FYE Current | FY23<br>FYE Prior |                      |                     |
|--|---------------------|-------------------|----------------------|---------------------|
|  |                     |                   | \$ over /<br>(under) | % over /<br>(under) |
| Income                                   |                     |                   |                      |                     |
| Assessments                              | 368,418             | 356,465           | 11.953               | 3%                  |
| Grants                                   | 285,443             | 200,672           | 84,771               | 42%                 |
| Total Income                             | 653,861             | 557,137           | 96,724               | 17%                 |
| Cost of Goods Sold                       |                     |                   |                      |                     |
| CODBTD Special Event: Food               | 7,293               | 0                 | 7,293                | 0%                  |
| Total Cost of Goods Sold                 | 7,293               | 0                 | 7,293                | 0%                  |
| Gross Profit                             | 646,569             | 557,137           | 89,432               | 16%                 |
| Operating Expenses                       |                     |                   |                      |                     |
| Operating Expenses Grant expense         | 16,000              | 10,500            | 5,500                | 52%                 |
| Compensation, benefits, taxes, insurance | 189.200             | 134.625           | 54,575               | 41%                 |
| Professional Services                    | 333,512             | 308,019           | 25,493               | 8%                  |
| Facilities and occupancy                 | 87,630              | 10,925            | 76,705               | 702%                |
| Utilities                                | 4,499               | 1,146             | 3,353                | 293%                |
| Equipment, uniforms, supplies            | 11.984              | 33,847            | (21,863)             | -65%                |
| Travel, lodging, meals, conferences      | 11,128              | 1,715             | 9,413                | 549%                |
| Conferences and training                 | 3,115               | 0                 | 3.115                | 0%                  |
| Office Expenses                          | 11,022              | 14,487            | (3,465)              | -24%                |
| Total Operating Expenses                 | 668,089             | 515,264           | 152,825              | 30%                 |
| Operating Income                         | (21,520)            | 41,873            | (63,393)             | -151%               |
| Net Income                               | (21,520)            | 41,873            | (63,393)             | -151%               |

Unaudited - No assurance is provided on these financial statements.